





# Making decisions about investments can be stressful.

Investing on your own can feel overwhelming. From selecting and analyzing your options to routinely monitoring and adjusting your investments, there's a lot of work involved. And the decisions you make now will impact your financial future.

#### Let a Bankers Life Securities Financial Representative help guide you through the challenges of investing.

We begin by getting to know you, not only financially but personally. Your Bankers Life Securities Financial Representative will learn about your goals and assess whether you're on track to reaching them. Next, your Financial Representative will help you build a customized strategy to improve upon your financial security.

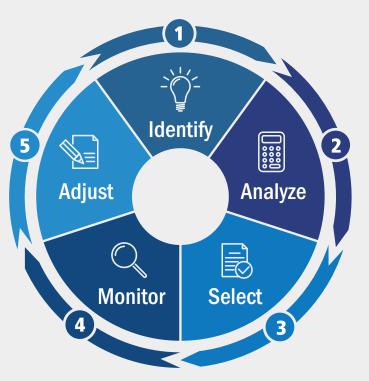
Whether your goal is retirement, buying a new home or saving for your grandchild's education, we offer investment solutions that can help you.

### Stay on track with ongoing support.

As your life changes, we'll work with you to keep your portfolio on track with your goals. Count on your Bankers Life Securities Financial Representative to provide guidance that can help you manage financial challenges or market volatility.

#### Helping you invest through a step-by-step approach:

- **1. Identify** your personal and financial goals
- Analyze what type of investments are best suited to your needs
- **3. Select** investments that align with your strategy, risk tolerance and goals
- **4. Monitor** the progress of your investments
- Adjust your portfolio as needed to help keep you on track





## You're in control. We do the work.

You always maintain control over your account and access to your funds. We'll handle the work of making changes according to your decisions. At any time, you can contact your Financial Representative to access your funds, adjust your strategy and stay informed.

#### **Contact Us Today**

#### **Bankers Life Securities, Inc.**

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If you're interested in an analysis of your current portfolio, looking for guidance regarding income generation, or simply have questions about the current market, please contact your local Bankers Life Securities Financial Representative.

When you're making decisions as important as planning for retirement, you want someone you trust. At Bankers Life Securities, our goal is simple; get to know our clients personally so we can provide the best guidance and service possible.

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Investments are: Not Guaranteed—Involve Risk—May Lose Value.

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